Long Term Care Insurance What is it?

Asset Protection Insurance Policy

Long Term Care is the type of care received either at-home or in a facility, when an Individual needs assistance and/or cannot live independently Due to a catastrophic illness or injury and they lose 2 of the 6 qualified activities of daily living....

*Bathing * Dressing *Eating * Continence * Transferring *Severe Cognitive Impairment

What is Your RISK?

1 in 3 will risk a need to provide some type of care to a relative by 2020.

2 out of 3 persons in America turning age 65 this year will need some type of Long Term Care in their lifetime.

Marketplace Choices...

- Individually issued policy
- Permanent Life/LTC * Annuity/LTC

Base Individual plans with enhancements LTC choices

Existing group employer sponsored policy

Plan Choices....

Eligibility- Medical questionnaire/exam Today....gender driven, doctor exam, mental acuity

- Level of Care ...at-home.....facility
- Duration...example 3 yr. 6 yr
- Monthly Indemnity Benefit Amount \$\$\$

How Will you Pay?

?Government ?Social Security
? Savings ? Assets.....

Today....Long Term Care Insurance Policies may be cash indemnity or reimbursement.

(Benefit Amount) \times Duration = Lifetime Maximum Ex: (\$4,000 p/mo \times 12 mos) \times 3 yrs = \$144,000

Cost of CARE today....Nevada today.

- Care at home: 3 days a week paid professional <u>into the home</u>
 approx. per year = \$28,080
 - Care in a Full Facility Nursing Home Mid-level
 - 24/7 ... 365 = approx. \$48,000

Why Enroll Now?

*The Younger You are when you Buy Long Term Care Insurance the LOWER the premiums for the same Lifetime Maximum Benefit.

*The Healthier You is now rather than in the future.

*Preserve your Assets!!!

How do you qualify for benefits? ...when I own a policy.

- *Suffer a Loss
- *Physician Certifies the Loss Expected to last 90 days
- * Satisfy the Elimination Period
- * Place a Claim on the Policy via Dr. Care Reporting

Information and Access....

Certified Long Term Care Specialists

*Licensed Insurance Agents....appointed with all the carrier/issuers for comparison shopping.

*Qualified Experience

<u>Current PEBP Members</u>.... You have access to a Existing Voluntary Employer- Group Sponsored Long Term Care Policy via payroll.

Simplified Issue Since 2001....Family coverages at same rate.

Non-Biased Confidential Interviews, Quotes and Quality Application Processing...Contact

Nikki Pecorino

775-813-5309

nikki.pecorino@coloniallife.com